Portfolio Review

November 2016



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As of September 30, 2016

### **PORTFOLIO REVIEW CRITERIA**

The Trustees of the Everett School Employee Benefit Trust have retained the Hyas Group to independently monitor and evaluate the quality of investment implementation in accordance to the Trust's current IPS. Becker Capital Management is the sole investment manager hired on behalf of the Trust. Our review criteria are based on the Trust's IPS and the general risk and return objectives established and communicated by the Trustees. Our analysis includes reviews of the following criteria:

- Portfolio Valuation & Investment Performance
- Diversification Characteristics
- Portfolio Liquidity & Term Structure
- Credit & Interest Rate Risk

In May 2015 changes were made to the Trust's Investment Policy Statement (IPS) that extended the allowable maturity range of securities that could be held in the portfolio. The Trust continues its high credit quality focus and conservative duration exposure in order to reduce liquidity and interest rate risk. The revised/current IPS is included in this report.

### FINANCE

# **Investment Policy Guidelines**

### Role of Trustees

The Trustees are responsible to ensure that the Trust fund is managed:

- Effectively and prudently, in full compliance with the law and the Trust; and
- For the exclusive purposes of providing benefits to participants in the Trust and defraying the costs of administering the Trust.

of the Trust funds. Managers and may select other professional service providers in connection with the investment The Trustees will select, retain, and replace an Investment Consultant, one or more Investment

### **Objectives**

The investment objectives of the Trust funds shall be the following, in the order given:

- 1. Preservation of principle.
- 5 Meeting the liquidity needs of the Trust to pay claims and other expenses
- $\omega$ Diversification of investment to minimize the risk of large losses, within the permissible investment parameters of the Trust.

expenditures in order to provide added liquidity in the event of an unforeseen expenditure event. directed from time to time by the Trustees. Additionally, the Treasury portion of the portfolio expenditure needs of the Trust. The strategy will be implemented via a portfolio that seeks to account and held in a money market fund rather than in individual bonds. Investments in this require immediate, unencumbered liquidity, Trust funds will be invested in a designated cash To the extent that expected Trust expenditures over the prospective three (3) month period will also be structured to hold assets equal to at least three (3) months of projected net available for immediate use, the equivalent of three (3) months of expenditure requirements, as manage security purchases and maturities such that the Trust is able to maintain on account, government treasury bonds (hereinafter "Treasury"), U.S. government agency bonds (hereinafter In that regard, the Investment Manager will manage a diversified portfolio of cash, U.S targets of these Investment Guidelines money market fund will also be considered Treasury securities for purposes of the allocation 'Agency") and bank issued FDIC insured Certificates of Deposit with the goal of meeting the

## **Investment Consultant**

seminars on financial, fiduciary, investment, or similar matters to the Trustees monitoring and evaluation to the Trustees on an annual basis, or as otherwise directed by the include recommendations on changes to the Permitted Investments or other portions of these and of the results of the Investment Manager in comparison to the benchmark index and with the things, an evaluation of the Investment Manager's compliance with these Investment Guidelines Consultant shall be completely independent of the Investment Managers. The Investment Trustees. The Investment Consultant also may be asked to provide educational meetings or Investment Guidelines. The Investment Consultant shall report the results of its independent performance of funds with similar investment strategies to the Trust. The review may also Consultant's review of the performance of the Investment Manager shall include, among other Trust's Investment Managers on a periodic basis as directed by the Trustees. The Investment Investment Consultant is responsible to monitor and evaluate the conduct and performance of the The Investment Consultant ("Investment Consultant") shall be selected by the Trustees. The

## **Investment Manager**

decisions concerning investments shall be made by the Investment Manager, who shall be a fiduciary of the Trust funds and who shall make such investments in accordance with these management companies selected by the Trustees ("Investment Manager"). The day-to-day other reports on the investments as required in the contract between the Trust and the Investment Investment Guidelines. The Investment Manager shall provide monthly, quarterly, annual, and The Trust fund shall be invested by one or more professional investment managers or

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structure, and any other matter deemed relevant by the Trustees. The Investment Manager is costs and fees, past performance, prior experience with the investment of funds similar to the required to report to the Trustees any material changes in the following which occur while the Trust, responsiveness, technical capabilities, experience and reputation of personnel, decision Investment Manager has been retained by the Trust: The Trustees shall consider a variety of factors in selecting an Investment Manager, including

- Material changes in the Investment Manager's investment decision structure or process.
- Changes in organization of the Investment Manager, including mergers and acquisitions
- execution of investment strategy. Any change in key personnel of the Investment Manager responsible for the formulation and

on a periodic basis and as determined by the Trustees. discretion. The Investment Manager may be selected by a request for proposal or other process may replace the Investment Manager or add additional Investment Managers at any time in their investment professionals concerning such performance as necessary or desirable. The Trustees otherwise as directed by the Trustees. The Trustees may, but need not, consult with other The Investment Consultant shall review the performance of the Investment Manager annually or

### **Liquidity Needs**

depending upon circumstances then prevailing. Thus the administrative agent shall keep the Investment Manager informed on a periodic basis of the expected liquidity needs of the Trust. It is acknowledged that the liquidity needs of the Trust fund will vary from time to time

# Periodic Review of Guidelines

Guidelines at least once annually. Trustees, in consultation with the Investment Consultant, will review these Investment The circumstances that bear on these Investment Guidelines may change from time to time. The

## Portfolio Guidelines

credit quality at A+ or higher by Standard & Poor's rating agency (or equivalent Moody's rating) exceed 3% of the portfolio at purchase. No single credit industry shall exceed 15% of the diversification no single issuer, with the exception of government and agency issuers, shall with no individual securities rated lower than BBB-. In addition, to insure appropriate portfolio at purchase. rate characteristics. Average portfolio duration is to be managed within 1-3 years and average US Treasury Index and as such should generally be structured with similar credit and interest The Trust portfolio will be benchmarked against the Bank of America/Merrill Lynch 0-5 Year

## **Permitted Investments**

maturity and asset allocation parameters for each type of permitted investment. however, that the maturity date for any permitted investment will not be longer than ten (10) manage interest rate risk, to and in order to achieve diversification of the Trust funds. Provided, investments should have varying maturity dates as necessary to comply with liquidity needs, years. The Trustees, in consultation with the Investment Consultant, may establish additional The Investment Manager may select from the following permitted investments. These

Total Portfolio Benchmark	Bank of America/Merrill Lynch 0-5 Year US Treasury Index
Permitted Investment	Criteria
Cash/Money Market Funds	The money market fund is invested in the highest quality debt with a weighted average maturity of 90 days or less.
	The fund is registered with and regulated by the Securities and Exchange Commission.
	The fund is rated by at least one nationally recognized rating firm of not less than AAA or its equivalent.
	The fund shall not be subject to any sales loads or other such contingent charges.

Permitted Investment	Criteria
U.S. Government Fixed Income	Invested in public obligations of the U.S. Treasury including U.S. Treasury Notes, Bonds and other issues backed by the full faith and credit of the U.S. Government.
U.S. Government Agency Fixed Income	Invested in issues of federal agencies of the U.S. Government, including FNMA, federal land banks, federal intermediate credit banks, federal farm credit banks, federal home loan banks, FHLMC, any agency created by Act of Congress that is authorized to issue direct debt obligations of the U.S. Government.
Domestic Certificates of Deposit	Invested in certificates issued or endorsed by a domestic bank or a savings and loan association, organized and supervised under federal laws in which principal and interest are fully insured and unconditionally guaranteed by the U.S. Government.  Certificates will be rated by at least one nationally recognized rating firm of not less than A-1 or P-1.

Legal Reference: WAC 200-110-090

benefits.) Standards for management—Standards for operations—Financial plans (Applies only if the Trust self-insures any Trust

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Adopted: Revised: Revised: August 29, 2005

December 8, 2008

Updated: February, 2011 January 24, 2011

Revised: December 12, 2011

Revised: Updated: October 16, 2013 May 13, 2015

Revised:

January 20, 2016



### Markets and Economic Update

Third Quarter 2016

### Money Market Yields Spike!

Money market rates/yields have spent the better part of the last seven years at nearly zero percent; held in check by historically unprecedented support from the Federal Reserve's (Fed) accommodative interest rate policy. Money market sponsors have in most cases been forced to subsidize net yield to investors, by waiving or reducing their management fees, merely to keep yields in positive territory.

So why have yields on non-government money market securities taken a sudden turn higher? Well don't look to any sudden change in Fed policy for the answer. In September, they elected to sit on their hands again and retain target rates at 0.25%. The primary driver of higher yields would appear to be the impact of long awaited money market reform. Effective October 14, 2016, Institutional Prime (IP) money market funds are required to allow their net asset values (NAVs) to effectively float at a market-determined price- moving away from the old standard of maintaining a constant \$1 NAV. Couple this floating NAV with new rules that allow these funds to implement liquidity fees and even redemption gates, and suddenly the attractive liquidity and safety of principal features of prime money market funds is called into question. Alternatively, if your money market fund of choice invests exclusively in US Government securities, you are exempt from most of these new rules, and it is business as usual.

As a result of the changes being brought about by the new reforms, the market has seen substantial cash flows out of IP money market funds into US government funds. Prime fund assets have declined from nearly \$1.4 trillion in late 2015 to less than \$700 billion as of the end of the third quarter of 2016. Not surprisingly, US Government fund assets have increased by half a trillion dollars year-to-date. These cash flows reflect increased demand for US Government assets and a sudden sharp decline in demand for short-term non-government (spread) securities. As a result of this change in demand, interest rates have followed the same script, with high quality short-term spread product yields increasing to nearly 1% while US Treasury Bill rates have plunged below the Fed Funds target rate of 0.25%.

What we are witnessing is the market setting the price for this increased regulation in the money market space. At the present time, the wide yield spread would indicate that most investors are willing to forgo additional yield to ensure liquidity and avoid potential fees. Whether this is a temporary phenomenon or a long-term structural spread in yield remains to be seen.

### **Global Economic Landscape**

- The Fed kept interest rates unchanged at their September meeting, though several members voted against the majority decision.
- US jobless claims remain at a 43-year low, indicating sustained labor market strength.
- 84th consecutive week of unemployment claims below the 300,000 threshold, a level associated with robust labor market conditions.

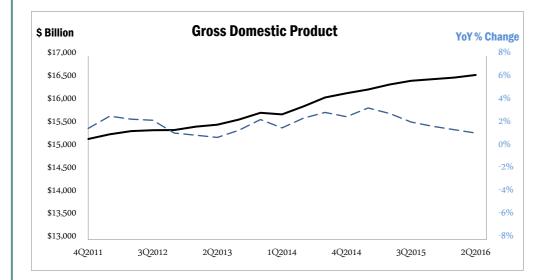
- In the 12 months through September, import prices fell 1.1 percent, representing the smallest decrease since 2014. Any improvement in imported inflation is expected to help stabilize or raise the core CPI (Consumer Price Index).
- September auto sales and manufacturing surveys reinforce the view that economic growth continues to strengthen.
- The recent US Census report indicated median household income rose by 5.2% in real terms between 2014 and 2015. This was the largest increase on record. These increases were broadly distributed.
- Global economic growth appears to be stabilizing, supported by further strengthening of commodity prices/exports.
- Corporate debt in China is reported at \$18 trillion, or 169% of GDP. A recent Reuters study showed that roughly 25% of Chinese companies did
  not have enough profits in the first half of 2016 to meet their debt servicing obligations.

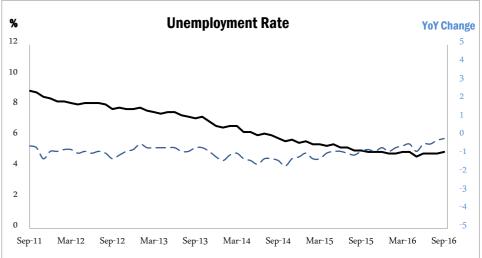
### **Global Financial Markets**

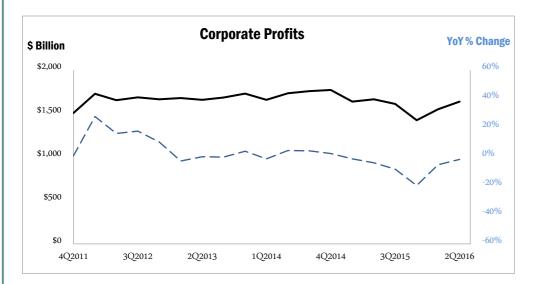
- The average forward looking P/E ratio for the S&P 500 Index has been 15.9x over the past 25 years. The current P/E ratio is 16.8x, indicating valuations are at or slightly above fair value.
- We increasingly live in a global economy. The largest US corporations as represented by the S&P 500 Index currently generate 44% of their income outside of the US. Global policies increasingly impact domestic policies and profits.
- In 2015, stocks with strong price momentum and quality balance sheets provided market leadership. In contrast, 2016 has been led by high yielding stocks in defensive sectors with generally lower average volatility. This leadership started to change in the third quarter, as active managers increasingly sold out of high yielding sectors on concerns over historically high valuations and potential for rising interest rates.
- Domestic equity markets saw significant sector rotations occur during the quarter. Yield-seeking sectors, including Utilities, REITs and Consumer
   Staples were amongst the worst performers as momentum-chasing and high valuations finally gave way to company fundamentals.
- Consumer Discretionary stocks in general appear statistically inexpensive, but higher earnings volatility underpins the challenges of true value identification.
- There is an increasing concern that investors may be facing an extended period of low interest rates. While this may very well be true, history would indicate that significant changes in interest rates, both to the upside and down, are the norm rather than the exception. Interest rates have changed +/- 1% in 35 of the past 35 years.
- Effective September 1, 2016 real estate became the 11<sup>th</sup> sector in MSCI's Global Industry Classification Standard (GICS). This is the first time a new sector has been added since the inception of GICS in 1999. Previously, most real estate exposure was classified as part of the financial sector. The change reflects the maturation of the Real Estate Investment Trust (REIT) space and will provide investors with significantly better transparency into what types of stocks their investment managers hold.

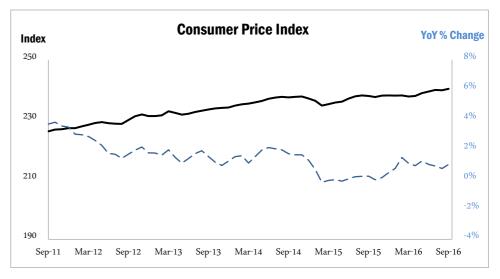
This report is being provided for informational purposed only. The information and opinions presented in this report do not constitute investment advice and have been obtained from sources believed by Hyas Group to be reliable. Hyas Group makes no representation as to their accuracy or completeness. All opinions expressed herein are subject to change.

### **3Q2016 Economic Data**









Labor Market Statistics (Monthly)									
Category	Recent	5-Yr High	5-Yr Low	5-Yr Avg.	Date				
Jobs Added/Lost Monthly	156,000	423,000	24,000	209,433	Sep-16				
Unemployment Rate	5.0%	9.0%	4.7%	6.6%	Sep-16				
Median Unemployment Length (Weeks)	10.2	22.3	8.3	15.1	Sep-16				
Average Hourly Earnings	\$25.79	\$25.79	\$23.20	\$24.38	Sep-16				

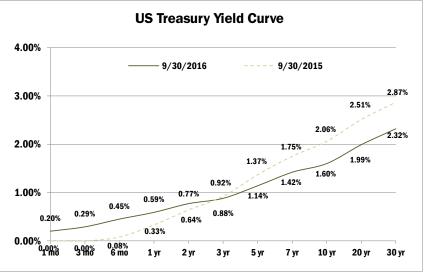
Other Prices and Indexes (Monthly)										
Category	Recent	5-Yr High	5-Yr Low	% Off Peak	Date					
Gas: Price per Gallon	\$2.27	\$3.89	\$1.79	-41.7%	Sep-16					
Spot Oil	\$45.18	\$106.57	\$30.32	-57.6%	Sep-16					
Case-Shiller Home Price Index	187.7	188.4	136.9	37.2%*	Jul-16					
Medical Care CPI	469.2	469.2	402.2	16.6%*	Aug-16					

Source: Federal Reserve Bank of St. Louis and Bureau of Labor Statistics

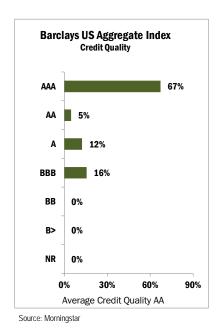
<sup>\*%</sup> Off Low

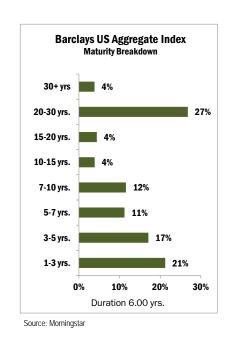
### **3Q2016 Bond Market Data**

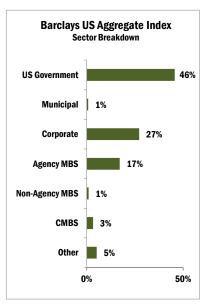
Index	QTR	YTD	<b>1</b> yr.	3 yrs.	5 yrs.	<b>10</b> yrs.
90-Day T-Bill	0.07%	0.19%	0.18%	0.09%	0.08%	0.90%
Barclays US Aggregate	0.46%	5.80%	5.19%	4.03%	3.08%	4.79%
Barclays Short US Treasury	0.09%	0.44%	0.41%	0.22%	0.20%	1.10%
Barclays Int. US Treasury	-0.26%	3.39%	2.50%	2.22%	1.64%	3.82%
Barclays Long US Treasury	-0.36%	14.71%	13.13%	11.16%	5.48%	8.06%
Barclays US TIPS	0.96%	7.27%	6.58%	2.40%	1.93%	4.48%
Barclays US Credit	1.23%	8.86%	8.30%	5.44%	4.83%	5.77%
Barclays US Mortgage-Backed	0.60%	3.72%	3.61%	3.61%	2.65%	4.65%
Barclays US Asset-Backed	0.20%	2.74%	2.16%	2.06%	1.89%	3.21%
Barclays US 20-Yr Municipal	-0.34%	5.25%	7.48%	7.53%	5.94%	5.48%
Barclays US High Yield	5.55%	15.11%	12.73%	5.28%	8.34%	7.71%
Barclays Global	0.82%	9.85%	8.83%	2.13%	1.74%	4.26%
Barclays International	1.03%	13.09%	11.67%	0.75%	0.70%	3.82%
Barclays Emerging Market	3.13%	12.82%	13.93%	6.60%	7.27%	7.41%

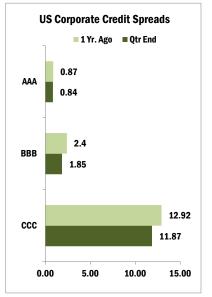


Source: Department of US Treasury









Source: Morningstar Source: Federal Reserve / Bank of America

As of September 30, 2016

### TOTAL ACCOUNT PERFORMANCE (as of September 30, 2016)

	QTR	YTD	1-Year	3-Year	Since Inception <sup>2</sup>
Everett School Employee Benefit Trust <sup>1,3</sup>	0.31%	2.49%	2.28%	1.30%	1.45%
B of A ML 0-5 Yr US Treasury Index <sup>3</sup> B of A ML 1-Yr US Treasury Note Index <sup>3</sup>	-0.12% 0.06%	1.81% 0.71%	1.28% 0.54%	1.18% 0.35%	1.41% 0.44%

<sup>&</sup>lt;sup>1</sup>Performance results are gross of investment advisory fees.

### Portfolio Statistics as of September 30, 2016

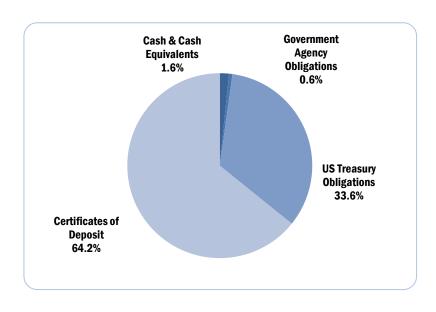
Number of Holdings:	24
Average Duration (Years):	2.19
Average Yield-to-Worst:	0.86%
Average Maturity:	2.26
Average Credit Quality:	Aaa

**Beginning Market Value<sup>4</sup>:** \$5,639,942

Contributions:\$6,583Distributions:\$590,000Gains/Losses:\$116,599

**Total Market Value:** \$5,173,124

### Sector Breakdown as of September 30, 2016



<sup>&</sup>lt;sup>2</sup>Inception date is 9/03/2009

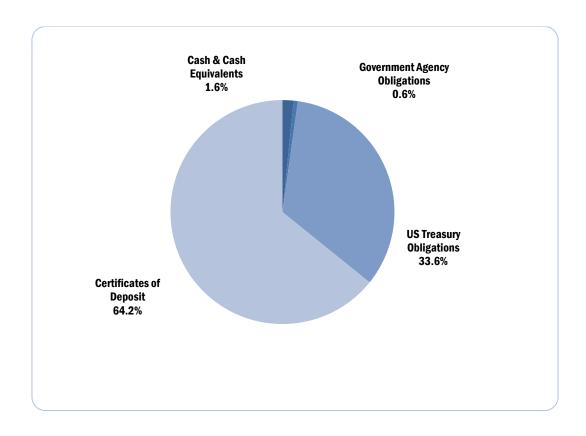
<sup>&</sup>lt;sup>3</sup>Policy & Benchmark Revised May 2015

<sup>&</sup>lt;sup>4</sup>As of September 30, 2016

As of September 30, 2016

### **DIVERSIFICATION CHARACTERISTICS**

The IPS provides the manager with latitude to operate within four broad asset class categories that include: Cash & Cash Equivalents (Money Market Funds), US Treasury Securities, US Government Agency Securities and Domestic Certificates of Deposit (CDs). The following chart indicates the actual percentage allocation of Trust dollars across these four broad categories as of September 30, 2016. At the present time, there is no specified guideline or limitation to the percentage allocations across the broad sector categories. However, in aggregate, Becker Capital is expected to take credit and duration risks in-line with the B of A ML 0-5 Yr US Treasury Index.



As of September 30, 2016

Overall, the portfolio retains a very high credit quality focus with the overwhelming majority of the portfolio backed directly or indirectly by the full faith and credit of the US Government which minimizes concentration risks. However, the chart below highlights the portfolio's allocation to CDs and reviews the diversification within the CD sector.

One of the key stipulations within the IPS is that Certificates of Deposit must be fully insured and unconditionally guaranteed by the US Government. The Federal Deposit Insurance Corporation (FDIC) is a United States government corporation that guarantees deposits in member banks. Until fairly recently, the FDIC guaranteed deposits up to \$100,000 per depositor. In 2013, Congress approved a permanent increase to \$250,000.

Based on the current FDIC program, it is essential that the investment manager only retain CDs issued by member firms and that investments remain below the guaranteed thresholds. We have listed the ten largest CD investments in the current portfolio as of September, 2016. At the time of this report, all CD allocations were at or below the \$250,000 limit.

Issuer	Market Value
DISCOVER BK GREE C D 2.200% 10/21/20	\$258,720.00
BMW BANK NA C D 2.000% 11/18/19	\$256,522.50
PARTNERS BANK CA C D 1.500% 9/30/19	\$256,287.50
CAPITAL ONE BANK C D 1.450% 2/04/19	\$255,390.00
WELLS FARGO BANK C D 1.500% 1/22/19	\$255,002.50
COMENITY CAP BK C D 1.500% 3/18/20	\$254,817.50
ALLY BANK MIDVAL C D 1.600% 1/22/19	\$254,647.50
KS STATEBANK C D 1.750% 8/20/21	\$253,205.00
CONNECTONE BANK C D 1.350% 7/09/18	\$252,122.50
AMERICAN EXPR BK C D 1.450% 11/06/17	\$251,837.50

As of September 30, 2016

Per a prior report, we had Becker Capital review and verify/confirm that each CD is in fact issued by a FDIC member firm and covered under the current FDIC program. Becker was able to confirm nearly all the CDs were issued by FDIC member firms and we recommended selling those issues that couldn't be confirmed.

Diversification by individual issue and issuer are additional key elements of proper portfolio construction. The following table lists the fifteen largest issues as of September 30, 2016.

Asset Name	Market Value	% of Portfolio
U S TREASURY NT 2.375% 7/31/17	\$912,834.00	17.7%
U S TREASURY NT 2.750% 2/28/18	\$462,658.50	9.0%
U S TREASURY NT 1.625% 4/30/19	\$356,783.00	6.9%
DISCOVER BK GREE C D 2.200% 10/21/20	\$258,720.00	5.0%
BMW BANK NA C D 2.000% 11/18/19	\$256,522.50	5.0%
PARTNERS BANK CA C D 1.500% 9/30/19	\$256,287.50	5.0%
CAPITAL ONE BANK C D 1.450% 2/04/19	\$255,390.00	5.0%
WELLS FARGO BANK C D 1.500% 1/22/19	\$255,002.50	4.9%
COMENITY CAP BK C D 1.500% 3/18/20	\$254,817.50	4.9%
ALLY BANK MIDVAL C D 1.600% 1/22/19	\$254,647.50	4.9%
KS STATEBANK C D 1.750% 8/20/21	\$253,205.00	4.9%
CONNECTONE BANK C D 1.350% 7/09/18	\$252,122.50	4.9%
AMERICAN EXPR BK C D 1.450% 11/06/17	\$251,837.50	4.9%
SALLIE MAE BANK C D 1.450% 11/13/17	\$251,307.50	4.9%
ORIENTAL BANK C D 1.750% 12/17/18	\$250,560.00	4.9%

As of September 30, 2016

Issue size and diversification within US Treasuries is considered largely irrelevant as it relates to credit risk. The embedded assumption is that all Treasury securities would be treated equally under the unlikely scenario whereby the Treasury could not meet its obligation on any of its securities. Hence, the large allocations to any specific Treasury issue would not appear to subject the Trust to any inappropriate credit risk. That said, we would stress that a large allocation to a specific Treasury issue does have significant impact on the portfolio's overall duration (interest rate risk) profile. Government agency debentures are generally viewed in the same light as US Treasuries, with individual issue size largely irrelevant as it relates to credit risk.

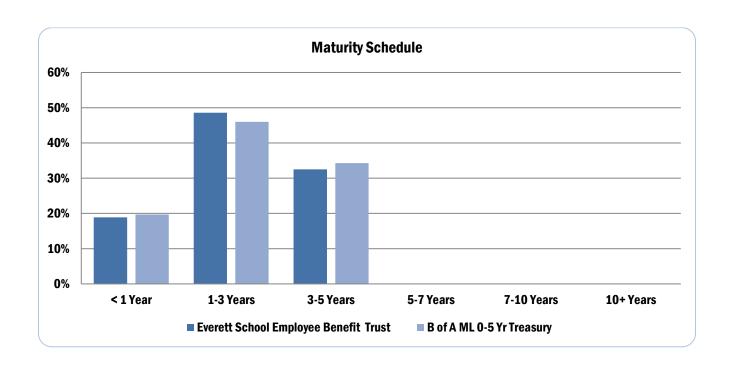
While the current money market allocation is quite modest, it represents a critical component of managing liquidity and cashflows within the portfolio. As such, we deem it important to highlight that as of May 2016, the money market option within the portfolio was transitioned from the Fidelity Instl Money Market Fund (FMPXX) to Fidelity Instl Government Money Market Fund (FIGXX). This change was a direct result of the SEC's recent money market reform. In short, the prior money market fund was reclassified as "retail" and as such was at greater risk of being subject to liquidity gates and redemption fees. Under the new regulations, US government only money market funds are not subject to these restrictions/fees. While the Trust may give up a modest amount of relative return as a result of this exchange, it was deemed more important to ensure liquidity and access to funds at all times. The IPS stipulates that cash and money market funds be rated Aaa by at least one rating firm. The new money market fund is restricted to investing only in government securities, thereby meeting/exceeding your IPS credit quality requirements. In addition, the weighted average maturity of the portfolio is 45 days, well within the 90-day maximum established in the current IPS.

It is important to highlight that the IPS does not specifically prohibit Becker from investing in US Agency mortgage backed securities (MBS). However, the Hyas Group has directed them to be more strict in their interpretation of the IPS and refrain from investing in MBS securities. The portfolio retains only modest legacy exposure to Agency MBS.

As of September 30, 2016

### **PORTFOLIO LIQUIDITY & TERM STRUCTURE**

The current investment policy identifies a general desire to construct a portfolio that provides high levels of liquidity to meet unpredictable cash flow needs and manage interest-rate risk within the portfolio. The following charts indicate that the portfolio is heavily focused on the short-end of the yield curve with nearly 20% of the portfolio demonstrating maturities of less than 1-year and nearly 70% of the portfolio with maturities less than three years. We wish to highlight that while no new securities with extended maturity dates have been added to the portfolio, Becker Capital has assumed a limited number (<1%) of legacy securities that retain extended maturities. In addition, the portfolio remains highly liquid based on trade date availability of proceeds.

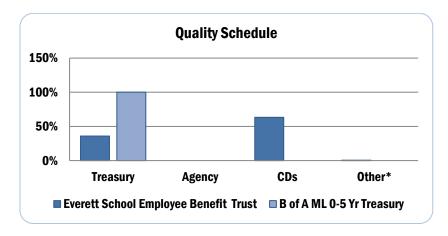


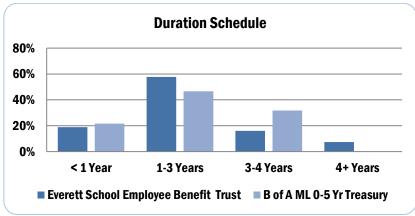
As of September 30, 2016

### **CREDIT & INTEREST RATE RISK**

The Trust is managed under an extremely conservative mandate focused primarily on preservation of capital. While there are no specific policy guidelines established at the total portfolio level, the following charts confirm the conservative nature in which the portfolio is currently structured and managed. Interest rate risk is modest with total portfolio duration at 2.19 years and the average quality of the portfolio as defined by the Moody's rating agency is "Aaa".

Characteristics	<b>Everett School Employee Benefit Trust</b>	B of A ML 0-5 Yr Treasury
Average Quality	Aaa	Aaa
Effective Duration	2.19 Years	2.25 Year





As of September 30, 2016

### **SUMMARY & RECOMMENDATIONS**

In our opinion, the portfolio's overall allocation, credit quality, duration (interest rate risk) and general portfolio diversification are consistent with the Trust's investment objectives and policy. The primary objectives under the current IPS are preservation of principal and liquidity. This objective can be further broken down into the management of two primary components: credit risk and interest rate risk. The current IPS guidelines place extremely strict limitations on the credit quality of individual securities that Becker Capital Management (Becker) may purchase on behalf of the Trust. Based on our review, Becker is adhering to the IPS guidelines and credit risk is tightly constrained. With duration just over 2 years, the portfolio has modest interest rate risk.

During Becker's tenure on the portfolio the fixed income market has faced the backdrop of historically low interest rates and highly accommodative U.S. monetary policy. At the end of the third quarter, the 1-Year Treasury Bond was yielding 0.59% and the 3-Year Treasury around 0.88%. Given the current interest rate environment and the tight credit quality and duration constraints of this portfolio, we stress that return expectations for the portfolio should remain modest.

### Action Items:

Please refer to meeting agenda for specific action items.



### PORTFOLIO SUMMARY

Security Type	Total Cost Market Value		Pct Assets	Est. Annual Income	Yield	Yield To Mat
Fixed Income						
GOVERNMENT BONDS						
TSY	1,762,134.77	1,732,269.70	33.5	39,437.50	2.3	0.73
	1,762,134.77	1,732,269.70	33.5	39,437.50	2.3	0.73
GNMA						
PASS	27,891.21	29,464.97	0.6	1,365.84	4.6	0.00
	27,891.21	29,464.97	0.6	1,365.84	<u>4.6</u>	0.00
CERTIFICATES OF DEPOSIT	3,250,000.00	3,307,835.90	63.9	53,675.00	1.6	0.99
Accrued Interest		19,025.66	0.4			
Fixed Income Total	5,040,025.97	5,088,596.23	98.4	94,478.34	1.9	0.89
Cash and Equiv.						
CASH AND EQUIVALENTS	84,527.74	84,527.74	1.6	8.45	0.0	
Cash and Equiv. Total	84,527.74	84,527.74	1.6	8.45	0.0	0.00
TOTAL PORTFOLIO	5,124,553.71	5,173,123.97	100.0	94,486.79	1.8	0.89



### PORTFOLIO APPRAISAL - CASH ASSETS

Quantity	Security	Unit Cost	Price	Total Cost	Market Value	Annual Income	Yield To Mat	Pct. Assets
CASH AND EQUIVALENTS	S							
MONE	Y MARKET FUND			84,527.74	84,527.74	8.45		1.6
TOTAL FIXED INCOME A	SSETS			84,527.74	84,527.74	8.45	0.00	1.6



### PORTFOLIO APPRAISAL - FIXED INCOME ASSETS

Quantity	Security	Unit Cost	Price	Total Cost	Market Value	Total Cost	Annual Income	Yield To <u>Mat</u>	Pct. Assets
CERTIFICATES OF	F DEPOSIT								
	AMERICAN EXPRESS BK FSB CD 1.450% Due 11-06-17	100.00	100.73	250,000.00	251,837.00	250,000.00	3,625.00	0.77	4.9
250,000	SALLIE MAE BANK UT 1.450% Due 11-13-17	100.00	100.52	250,000.00	251,306.25	250,000.00	3,625.00	0.97	4.9
250,000	CONNECTONE BANK 1.350% Due 07-09-18	100.00	100.85	250,000.00	252,121.50	250,000.00	3,375.00	0.87	4.9
250,000	ORIENTAL BANK CD 1.750% Due 12-17-18	100.00	100.22	250,000.00	250,559.50	250,000.00	4,375.00	1.65	4.8
250,000	ALLY BANK CD 1.600% Due 01-22-19	100.00	101.86	250,000.00	254,648.00	250,000.00	4,000.00	0.78	4.9
250,000	WELLS FARGO BANK NA CD 1.500% Due 01-22-19	100.00	102.00	250,000.00	255,003.00	250,000.00	3,750.00	0.63	4.9
250,000	CAPITAL ONE BANK CD 1.450% Due 02-04-19	100.00	102.16	250,000.00	255,391.00	250,000.00	3,625.00	0.52	4.9
250,000	PARTNERS BANK CA CD 1.500% Due 09-30-19	100.00	102.52	250,000.00	256,287.75	250,000.00	3,750.00	0.65	5.0
150,000	GOLDMAN SACHS BANK USA CD 1.950% Due 11-04-19	100.00	102.76	150,000.00	154,135.20	150,000.00	2,925.00	1.04	3.0
250,000	BMW BANK OF NORTH AMERICA CD 2.000% Due 11-18-19	100.00	102.61	250,000.00	256,521.75	250,000.00	5,000.00	1.15	5.0
250,000	COMENITY CAPITAL BANK CD 1.500% Due 03-18-20	100.00	101.93	250,000.00	254,816.50	250,000.00	3,750.00	0.94	4.9
250,000	DISCOVER BANK CD 2.200% Due 10-21-20	100.00	103.49	250,000.00	258,719.75	250,000.00	5,500.00	1.31	5.0
100,000	GOLDMAN SACHS BANK USA CD 2.000% Due 02-03-21	100.00	103.28	100,000.00	103,284.70	100,000.00	2,000.00	1.22	2.0
250,000	KS STATEBANK CD 1.750% Due 08-20-21	100.00	101.28	250,000.00	253,204.00	250,000.00	4,375.00	1.48	4.9
	Accrued Interest				11,940.41				0.2
TOTA	AL CERTIFICATES OF DEPOSIT		_	3,250,000.00	3,319,776.31	3,250,000.00	53,675.00	0.99	64.2
GNMA 75,000	GNMA POOL 3207	131.81	100.47	304.97	232.46	304.97	12.73	?	0.0
75,000	5.500% Due 03-20-17	131.81	100.47	304.97	232.40	304.97	12.73		0.0
60,000	GNMA POOL 3255 5.000% Due 06-20-17	103.51	102.05	433.23	427.12	433.23	20.93	?	0.0
45,000	GNMA POOL 476724 6.000% Due 12-15-23	101.12	114.56	2,980.92	3,377.20	2,980.92	176.88	?	0.1



### PORTFOLIO APPRAISAL - FIXED INCOME ASSETS

		Unit		Total	Market	Total	Annual	Yield To	Pct.
Quantity	Security	Cost	Price	Cost	Value	Cost	Income	Mat	Assets
45,000		135.86	115.23	1,159.11	983.10	1,159.11	51.19	?	0.0
	6.000% Due 08-20-28								
	GNMA POOL 2671	112.93	115.04	1,081.19	1,101.40	1,081.19	57.44	?	0.0
	6.000% Due 11-20-28								
35,556	GNMA POOL 3259	122.59	112.79	2,030.50	1,868.14	2,030.50	91.09	?	0.0
	5.500% Due 07-20-32								
63,000		107.08	112.40	4,173.69	4,381.20	4,173.69	194.89	?	0.1
	5.000% Due 02-20-33								
25,000	GNMA POOL 3359	104.57	112.30	1,608.72	1,727.71	1,608.72	76.92	?	0.0
	5.000% Due 03-20-33								
125,702	GNMA POOL 3414	103.42	112.36	10,172.31	11,050.87	10,172.31	491.77	?	0.2
	5.000% Due 07-20-33								
40,110	GNMA POOL 3458	102.78	112.40	3,946.57	4,315.76	3,946.57	191.99	?	0.1
	5.000% Due 10-20-33								
	Accrued Interest		_		44.19				0.0
TOTAL GNMA				27,891.21	29,509.16	27,891.21	1,365.84	0.00	0.6
GOVERNMENT BO	ONDS								
900,000	UNITED STATES TREAS NTS	104.23	101.43	938,056.64	912,832.20	938,056.64	21,375.00	0.66	17.6
	2.375% Due 07-31-17								
450,000	UNITED STATES TREAS NTS	105.05	102.81	472,710.94	462,656.25	472,710.94	12,375.00	0.75	8.9
	2.750% Due 02-28-18								
350,000	UNITED STATES TREAS NTS	100.39	101.94	351,367.19	356,781.25	351,367.19	5,687.50	0.87	6.9
	1.625% Due 04-30-19								
	Accrued Interest				7,041.06				0.1
TOTA	TOTAL GOVERNMENT BONDS		_	1,762,134.77	1,739,310.76	1,762,134.77	39,437.50	0.73	33.6
TOTAL FIXED INCOME ASSETS		5,040,025.97	5,088,596.23	5,040,025.97	94,478.34	0.89	98.4		